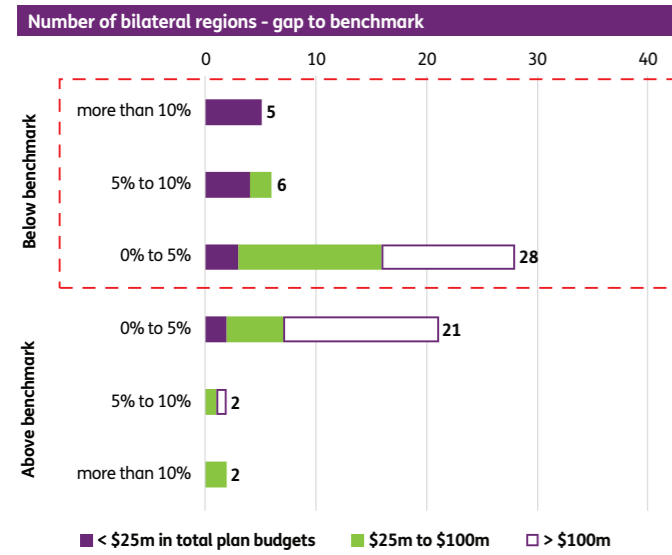


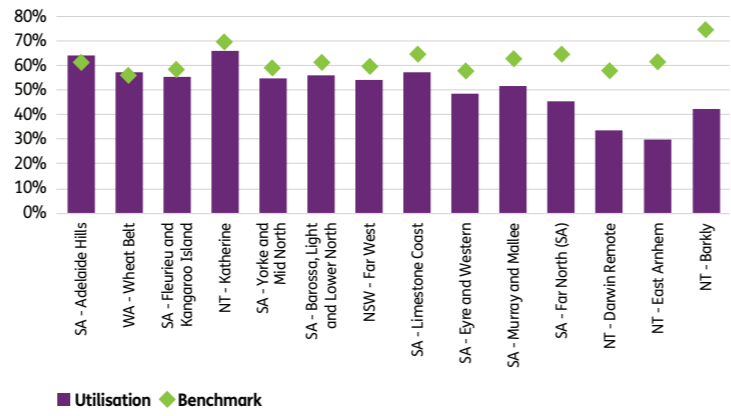
Insights Dashboard as at 30 June 2019 (exposure period: 1 October 2018 to 31 March 2019)



Plan utilisation

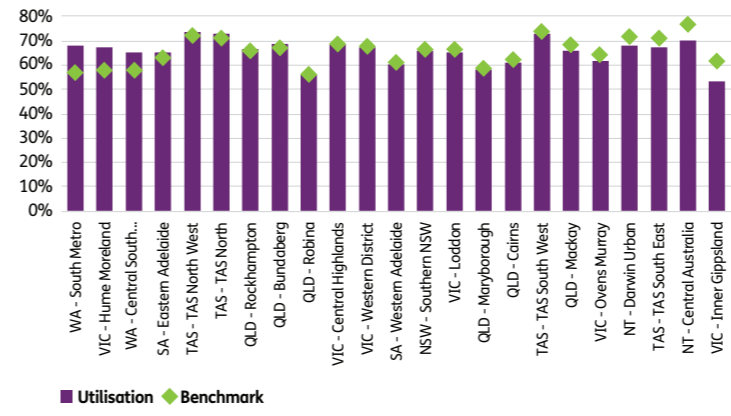


Regions with less than \$25m in total plan budgets



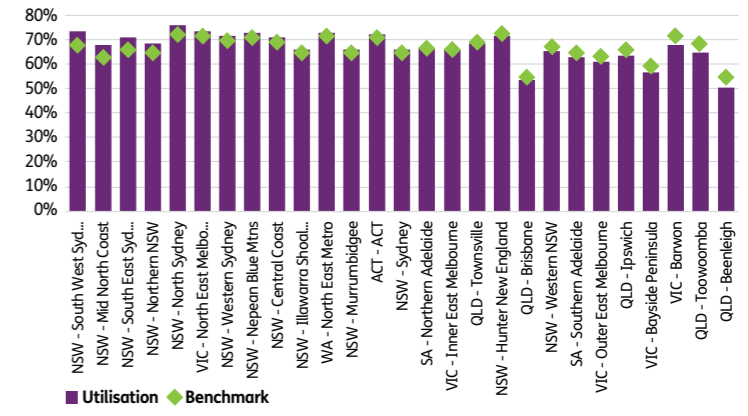
Top potential hot spots	Phase-in date	Utilisation	Benchmark
NT - East Arnhem	1 Jan 2017	30%	62%
SA - Murray and Mallee	1 Jul 2013	52%	63%
NT - Barkly	1 Jul 2014	42%	75%
SA - Eyre and Western	1 Jul 2013	48%	58%
SA - Limestone Coast	1 Jul 2013	58%	65%

Regions with \$25m to \$100m in total plan budgets



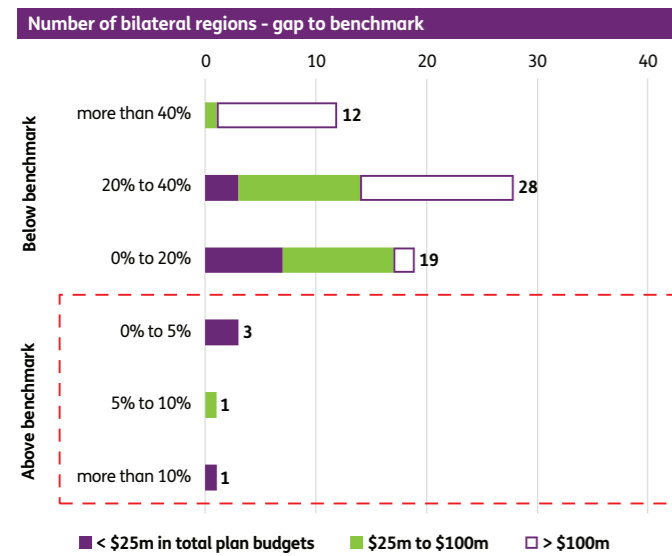
Top potential hot spots	Phase-in date	Utilisation	Benchmark
VIC - Inner Gippsland	1 Oct 2017	53%	62%
NT - Darwin Urban	1 Jan 2017	68%	72%
NT - Central Australia	1 Jul 2017	70%	77%
VIC - Ovens Murray	1 Oct 2017	62%	64%
TAS - TAS South East	1 Jul 2013	67%	72%

Regions with greater than \$100m in total plan budgets



Top potential hot spots	Phase-in date	Utilisation	Benchmark
VIC - Barwon	1 Jul 2013	68%	72%
VIC - Bayside Peninsula	1 Apr 2018	57%	60%
NSW - Hunter New England	1 Jul 2013	72%	73%
QLD - Toowoomba	1 Jan 2017	65%	69%
QLD - Beenleigh	1 Jul 2018	50%	55%

Provider concentration

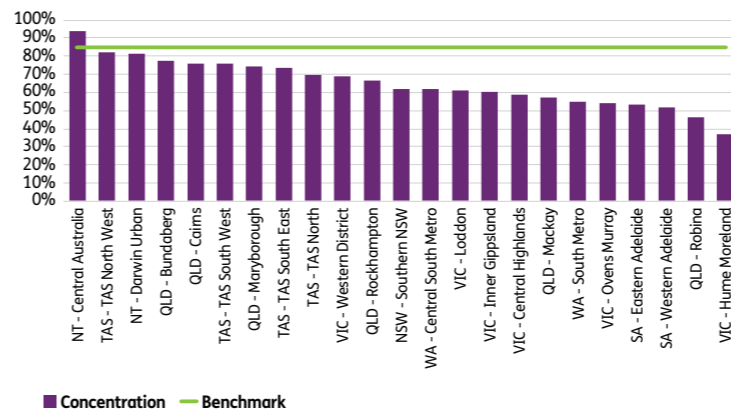


Regions with less than \$25m in total plan budgets



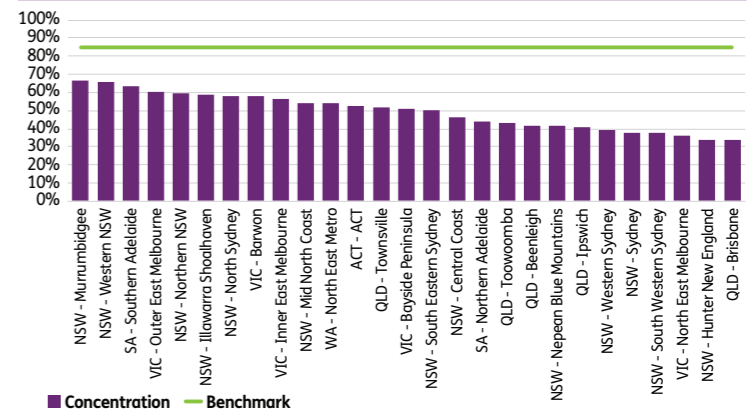
Top potential hot spots	Phase-in date	Concentration	Benchmark
NT - Barkly	1 Jul 2014	97%	85%
NT - East Arnhem	1 Jan 2017	89%	85%
NT - Katherine	1 Jul 2017	87%	85%
SA - Far North (SA)	1 Jul 2013	86%	85%
NT - Darwin Remote	1 Jul 2017	80%	85%

Regions with \$25m to \$100m in total plan budgets



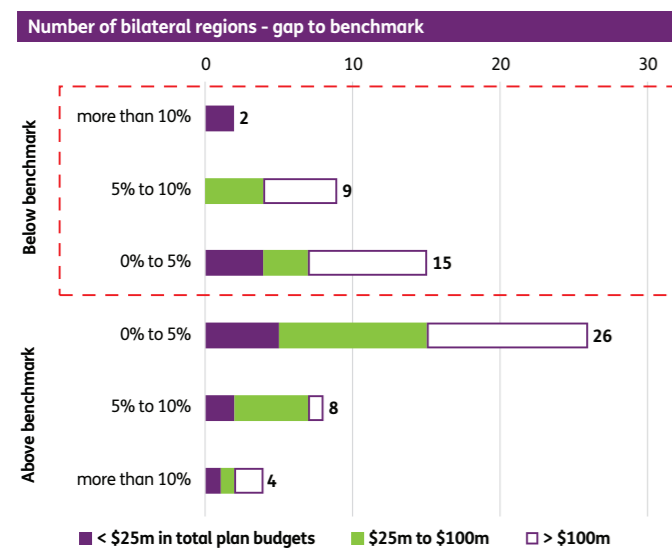
Top potential hot spots	Phase-in date	Concentration	Benchmark
NT - Central Australia	1 Jul 2017	94%	85%
TAS - TAS North West	1 Jul 2013	82%	85%
NT - Darwin Urban	1 Jan 2017	81%	85%
TAS - TAS South East	1 Jul 2013	73%	85%
QLD - Bundaberg	1 Oct 2017	78%	85%

Regions with greater than \$100m in total plan budgets

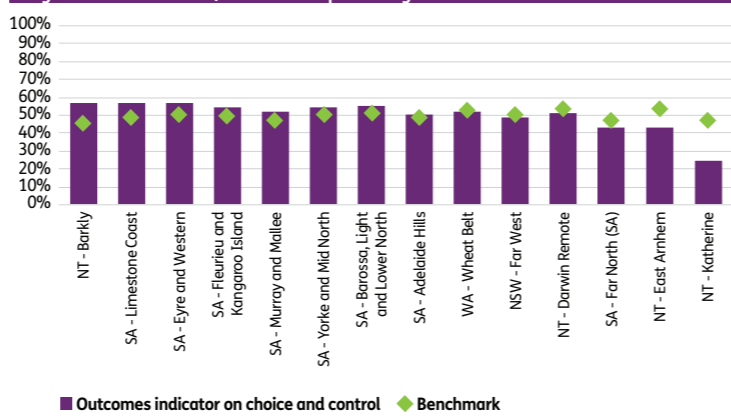


Top potential hot spots	Phase-in date	Concentration	Benchmark
NSW - Murrumbidgee	1 Jul 2017	67%	85%
NSW - Western NSW	1 Jul 2017	66%	85%
SA - Southern Adelaide	1 Jul 2013	64%	85%
NSW - Northern NSW	1 Jul 2017	60%	85%
NSW - Mid North Coast	1 Jul 2017	54%	85%

Outcomes indicator on choice and control

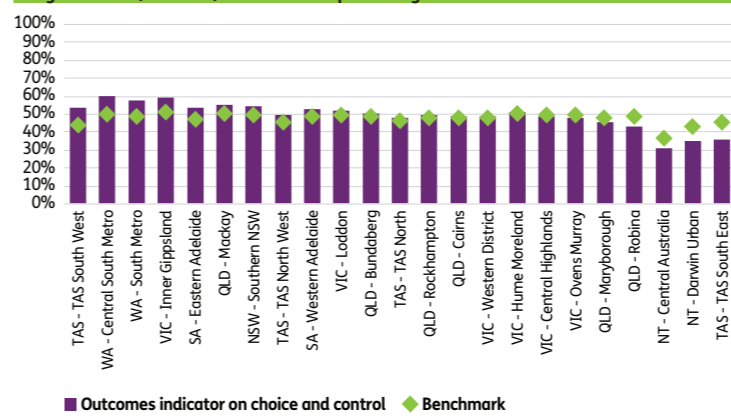


Regions with less than \$25m in total plan budgets



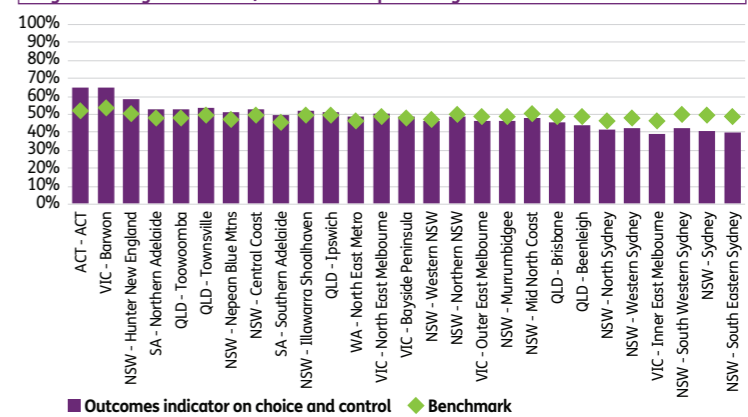
Top potential hot spots	Phase-in date	Choose who supports you	Benchmark
NT - Katherine	1 Jul 2017	25%	47%
NT - East Arnhem	1 Jan 2017	43%	54%
SA - Far North (SA)	1 Jul 2013	43%	47%
NSW - Far West	1 Jul 2017	49%	51%
NT - Darwin Remote	1 Jul 2017	51%	54%

Regions with \$25m to \$100m in total plan budgets



Top potential hot spots	Phase-in date	Choose who supports you	Benchmark
QLD - Robina	1 Jul 2018	43%	48%
NT - Darwin Urban	1 Jan 2017	35%	43%
TAS - TAS South East	1 Jul 2013	35%	45%
QLD - Maryborough	1 Jul 2018	46%	48%
NT - Central Australia	1 Jul 2017	31%	36%

Regions with greater than \$100m in total plan budgets



Top potential hot spots	Phase-in date	Choose who supports you	Benchmark
NSW - South Western Sydney	1 Jul 2016	42%	50%
NSW - South Eastern Sydney	1 Jul 2017	40%	49%
NSW - Western Sydney	1 Jul 2016	43%	48%
VIC - Inner East Melbourne	1 Nov 2017	39%	47%
NSW - Sydney	1 Jul 2017	41%	49%